

BIOGRAPHY

I'm an accomplished digital strategist with over 15 years of EMERGING MEDIA, CREATIVE and PROFESSIONAL SERVICES experience with a focus on the healthcare, *CPG*, financial and publishing industries.

As an EARLY-ADOPTER, I have both the broad range of skills and the DEEP UNDERSTANDING of digital's ONGOING EVOLUTION to help clients FUTURE-PROOF their digital strategy models.

An ENTREPRENEUR by nature, I use a HOLISTIC SYSTEMS DESIGN approach to work closely with clients and internal creative, technology and other stakeholder teams to design user experiences that GENUINELY CONNECT and help organizations keep their DIGITAL and REAL-LIFE user experiences connected in the constantly-changing, ever-evolving world of WHAT'S NEXT.

PERSPECTIVE

The relationships between CONSUMER EXPECTATIONS, DIGITAL EXPERIENCES and SOCIAL PLATFORMS have CHANGED FOREVER — AGAIN.

What will this mean for your brand? A LOT.

When will it change forever, AGAIN? RIGHT NOW. Basically, always.

How will **YOUR BRAND** keep up? Glad you asked.

I help clients **SHAKE-UP** their experience & digital strategy landscape to unlock new revenue potential, reinforce brand relevance and energize internal collaborations through understanding consumers' **EVOLVING** definition of value — as well as the **EMOTIONAL DRIVERS** behind their changing cultural values.

SKILLS

INCLUDE: accessibility, account direction, branding, brand identity, brand management, budgeting & estimating, business development, business writing, client services, community relations, concept development, content strategy, creative direction, cultural & ethnographic research, customer experience, digital strategy, empathy marketing, entrepreneurship, experience design, ideation, information architecture, interaction design, interactive marketing, measurement & web analytic, SEO, service design, social media strategy, supervisory skills, user experience architecture, user research & insights, wireframing, workflow analysis

TOOLS

EXPERIENCE DESIGN & PROTOTYPING: OmniGraffle, Azure, InVision, Photoshop, Illustrator, InDesign, Sketch, Paper & Pencil, Post-It Notes & Sharpies

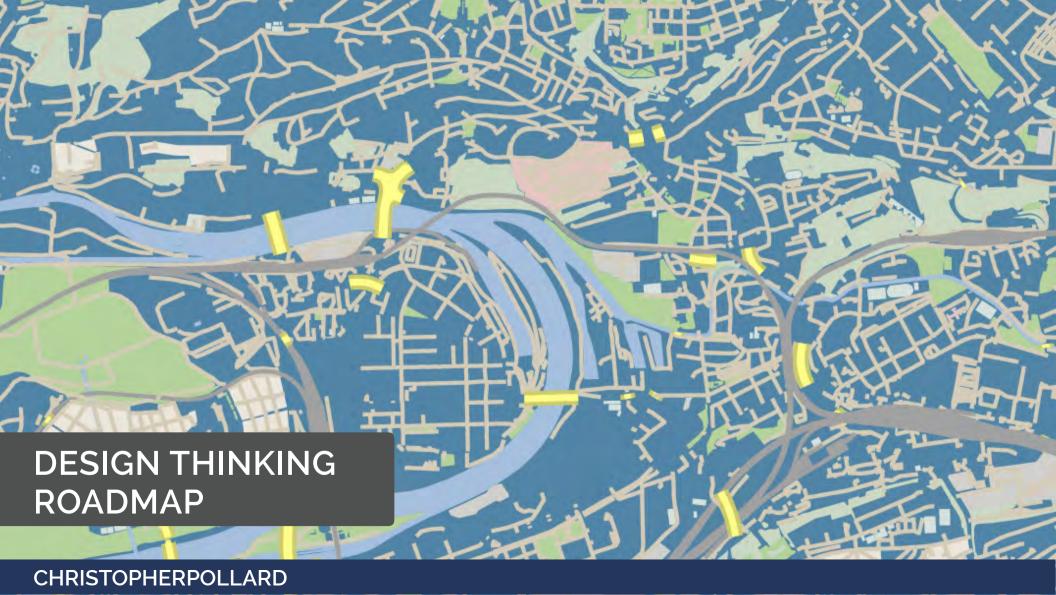
COLLABORATION: Basecamp, Canvas, Teams, Skype, RealtimeBoard, GoTo Meeting, WebEx, Google Drive, Slack, Yammer, Post-It Notes & Sharpies

PRESENTATION: *Keynote and PowerPoint*

SOCIAL & ANALYTICS: Twitter, Facebook, Pinterest, Snapchat, YouTube, Instagram, LinkedIn, Medium, Canva, SproutSocial, KISSmetrics, Google Analytics, Moz

OFFICE: Word, Pages, Excel, Numbers, Acrobat, Preview, Email, Paper & Pen

PLATFORMS: Desktop, Tablet, Mobile, Animation, Virtual Reality and Voice



LET'S DEFINE THE STORY - IS THERE AN OVERARCHING WHY, WHAT, HOW AND WHO MISSION STATEMENT? IF NOT, DEFINE IT!



DISCOVER

IDEATE

ITERATE



GOALS ARE WE TRYING TO SOLVE

REVIEW THE HISTORY OF THE ISSUES: HIGHLIGHT ANY EXISTING OBSTACLES. COLLECT EAMPLES OF

IDENTIFY THE NEED AND MOTIVATION OF YOUR AUDIENCE.

GENERATE AS MANY IDEAS

AS POSSIBLE TO SERVE

THESE IDENTIFIED NEEDS.

COMBINE, EXPAND AND REFINE IDEAS CREATE MULTIPLE DRAFTS

SEEK FEEDBACK FROM A

DIVERSE GROUP:

INCLUDE YOUR AUDIENCE

A smart service design process should be innovative, flexible and easy for everyone to understand.

AGREE ON WHO IS THE AUDIENCE.

PRIORITIZE THIS

PROJECT IN TERMS

OF URGANCY.

NOTE THE PROJECT SUPPORTERS, INVESTORS AND CRITICS.

OTHER ATTEMPTS

TO SOLVE THE SAME ISSUE

LOG YOUR **BRAINSTORMING** SESSIONS.

DON'T JUDGE OR

DEBATE IDEAS.

DURING BRAINSTORMING

HAVE ONE CONVESATION

AT A TIME.

PRESENT A SELECTION OF IDEAS TO THE CLIENT

RESERVE JUDGEMENT

AND MAINTAIN

NEUTRAILITY

I've developed a system that helps identify the challenge we're trying to solve, project goals and key deliverables.

ESTABLISH A GLOSSARY OF TERMS.

TALK TO YOUR AUDIENCE THAT BRING YOU THE MOST FRUITFUL IDEAS

DESIGN CRITERIA

DESIGN GOALS

USER PERCEPTION

PYSICAL ATTRIBUTES

FUNCTIONAL ATTRIBUTES

CONTRAINTS

PITCH CONCEPTS

BENEFITS

COMPETITION

DELIVERABLES DESIGN BRIEF

PROJECT DESCRIPTION

INTENT/SCOPE **EXPLORATION QUESTIONS**

TARGET USERS

RESEARCH PLAN **EXPECTED OUTCOMES**

SUCESS METRICS

NEEDS

APPROACH

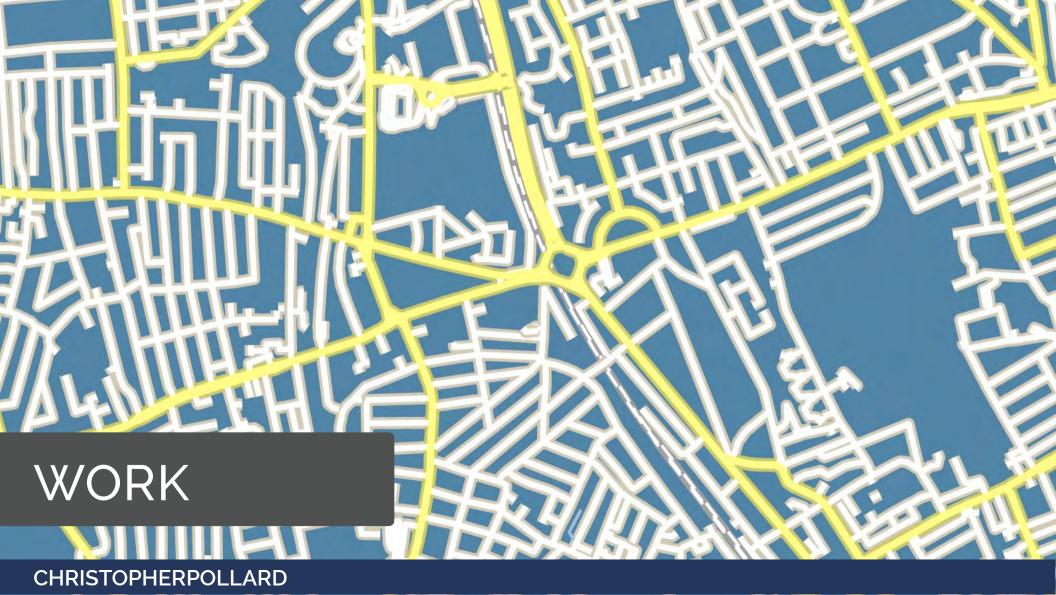
CHRISTOPHERPOLLARD

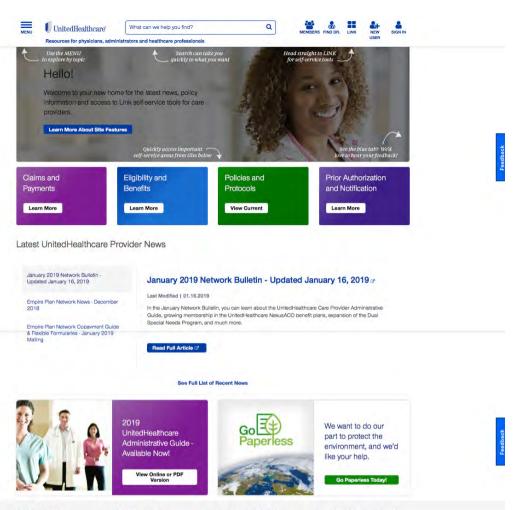
LEARNING GUIDE STRATEGIC INTENT

REMAINING KEY **ASSUMPTIONS** TO BE TESTED

IN-MARKET TEST PLAN

RESOURCES TO BE EXPENDED





UnitedHealthcare - Provider Portal. 2018

Objective:

Prototyped and tested simplifications and enhancements to the self-service resource portal for in-network physicians, administrators and healthcare professionals.

What I Did:

Service Design
Product Strategy
Information Architecture
Journey Mapping
User Experience Design
Prototyping
Wireframing
User Testing
Presentation

Quick Links

Administrative Guides
Drug Lists and Pharmacy
Demographic/Profile Updates
Health Plans by State

Service Links

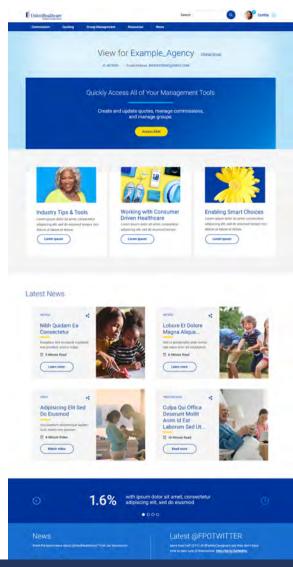
Claims and Payments Eligibility and Benefits Link Self-Service Tools

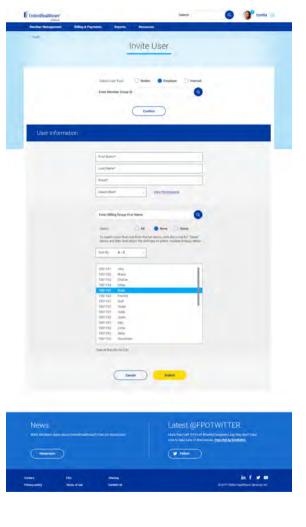
Support & Privacy

Find a Provider
Fraud, Waste and Abuse
Privacy of

UnitedHealthcare Links

Member Site - myuhc.com @ About Us @ Careers @





UnitedHealthcare - Broker & Employer Portal. 2018

Objective:

Merged multiple external stakeholder portals with various administrative functions to build a single, strategic portal for UHCâ \in TMs Broker and Employer constituents that addressed current functional gaps such as consolidating redundant features, simplifying the content and modernizing the visual hierarchy and functionality — delivering a cohesive experience with next generation capabilities.

What I Did:

Service Design
Product Strategy
Competitive Analysis
Information Architecture
Journey Mapping
User Experience Design
Prototyping
Wireframing
User Testing
Presentation

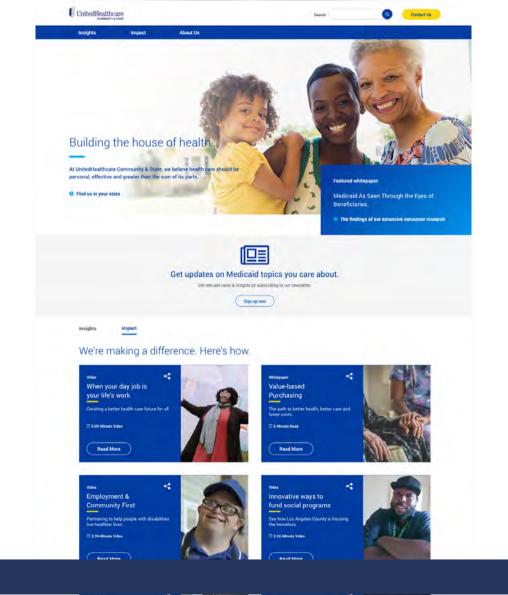
UnitedHealthcare - Community & State. 2018

Objective:

Created a national portal that provides states and local governments with diversified healthcare solutions to support the health and wellness of economically disadvantaged and medically underserved communities.

What I Did:

Service Design
Product Strategy
Information Architecture
User Experience Design
Prototyping
Wireframing
Presentation



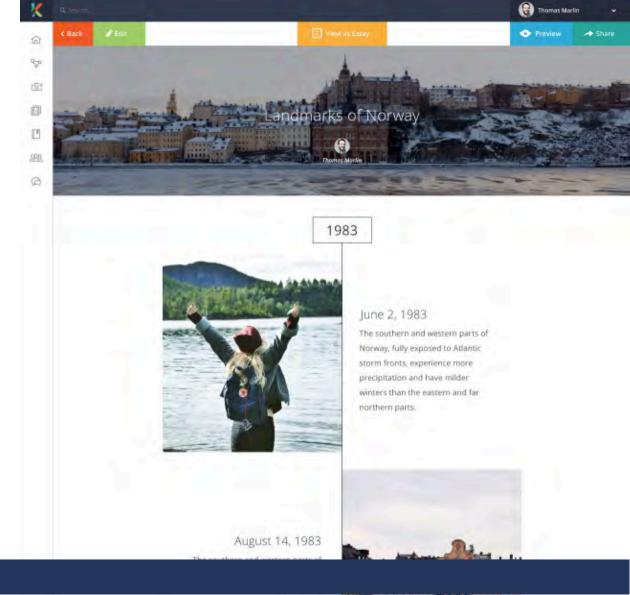
Kintribute | Product Management & Strategy. 2016-2018

Objective:

Guided product owner, design and development teams to identify product's potential, technical requirements, user experience strategy, iterative features roadmap and value overall proposition/investor pitch for startup visual storytelling social platform.

What I Did:

Service Design
Product Strategy
Consumer Research
Competitive Analysis
Information Architecture
Journey Mapping
User Experience Design
Prototyping
Wireframing
Narrative Strategy
User Testing
Investor Presentation



For Community Organizations



UnitedHealthcare | Community - State Medicare & Medicaid | Digital Strategy and Integrated Marketing Solution. 2016

UnitedHealthcare*

Community Plan

nmunity.

low cost or no cost to UnitedHealthcare

Community Plan. We offer Medicaid plans, Medicare Advantage plans and more. Find the plan you're looking for today.

Objective:

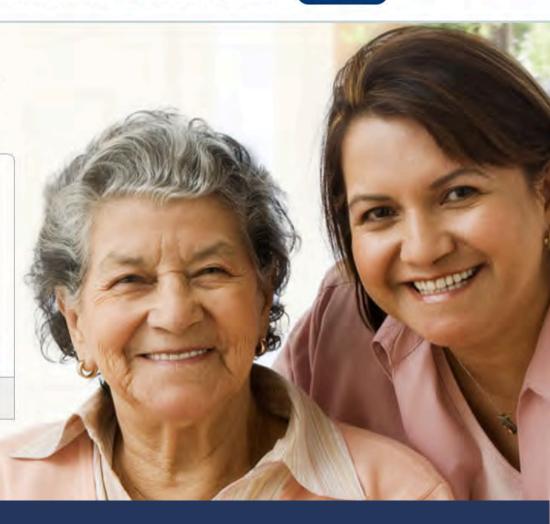
Partnered with client stakeholders and internal teams to deliver a comprehensive digital strategy framework for an integrated outreach and marketing campaign promoting the clients' government-sponsored health insurance programs.

What I Did:

Consumer Research Persona Development Competitive Analysis **Journey Mapping** Product Delivery Road Map User Experience Design **User Testing** Market Instability Strategic Recommendations rance.

needs health

Next



Pilot Journey Ma

Onboarding

Start: Schedule onboarding date | End: 4 week follow up

Life Time Fitness | Connected Club **Innovation Sprint & Prototyping** Exercise, 2016



Member schedules onboarding experience

Email confirmation with discovery questions

Fills out discovery questions

Goes to club

Onboarding meets n



Led a cross-functional team through a series of human-centered design exercises to find, discover and create a connected club experience that met current and future expectations.

What I Did:

Service Design **Innovation Sprint** Facilitation Research Market Category Overview Persona Development **Empathy Mapping** Prototyping Strategic Recommendations Client Relations



Onboarding specialist signs member up for myLT account



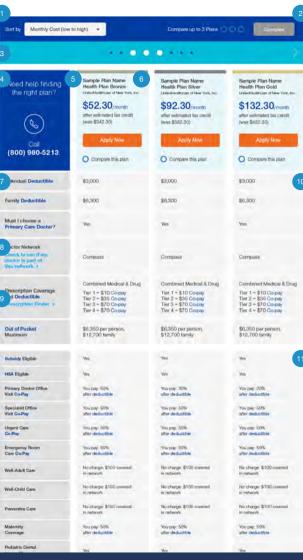
Onboarding specialist walks through aspiration/goals finder

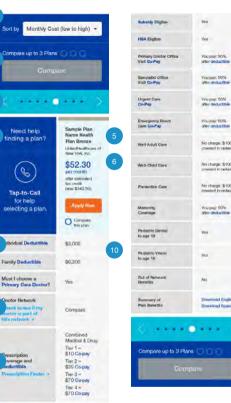


Onboarding specialist recommends services/plans



Onboarding spec confirms memb expectations are



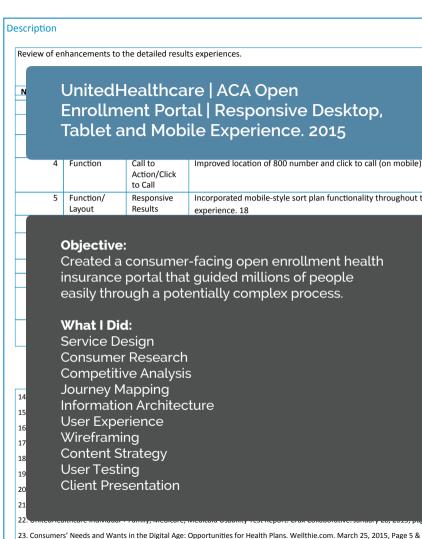


\$6,350 per

\$12,700 tamby

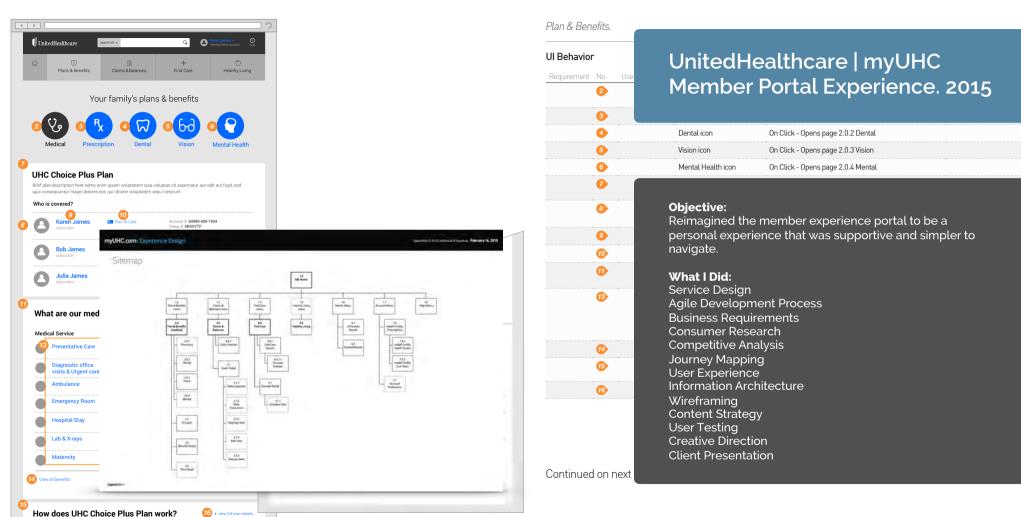
Out of Pocket

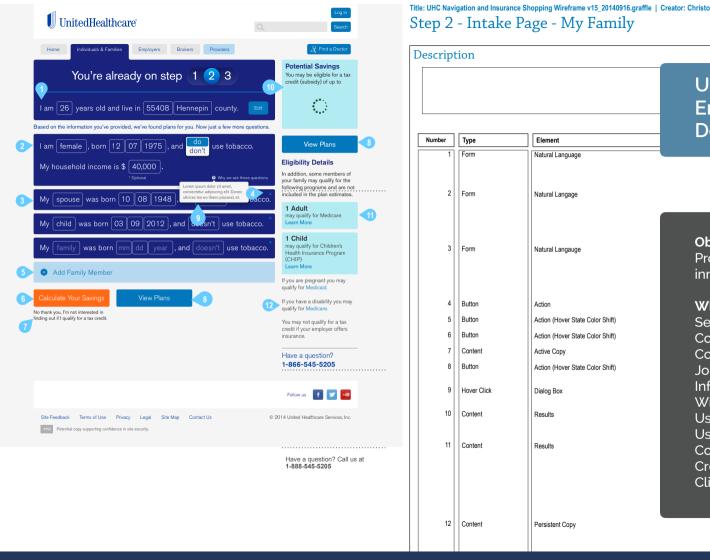




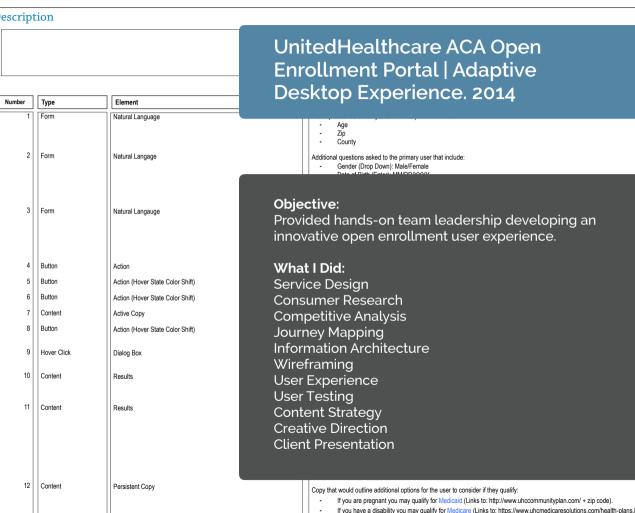
Coverage: How Behavioral Factors Affect Decisions in Health Care Plan Selection. Deloitte University Press. November 21, 20:

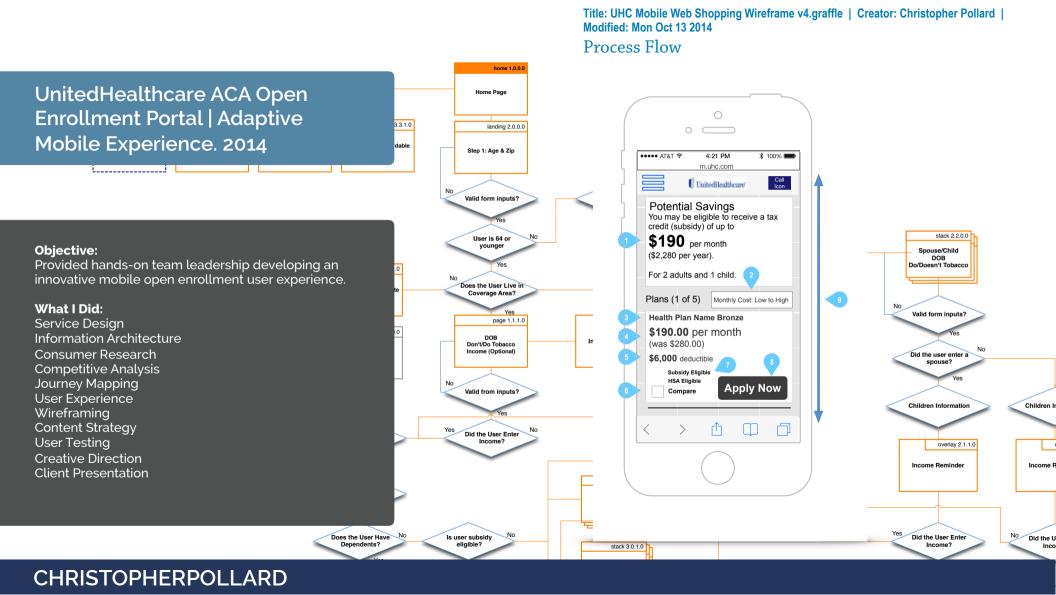
E&I 2.0 Plan & Benefits - Medical

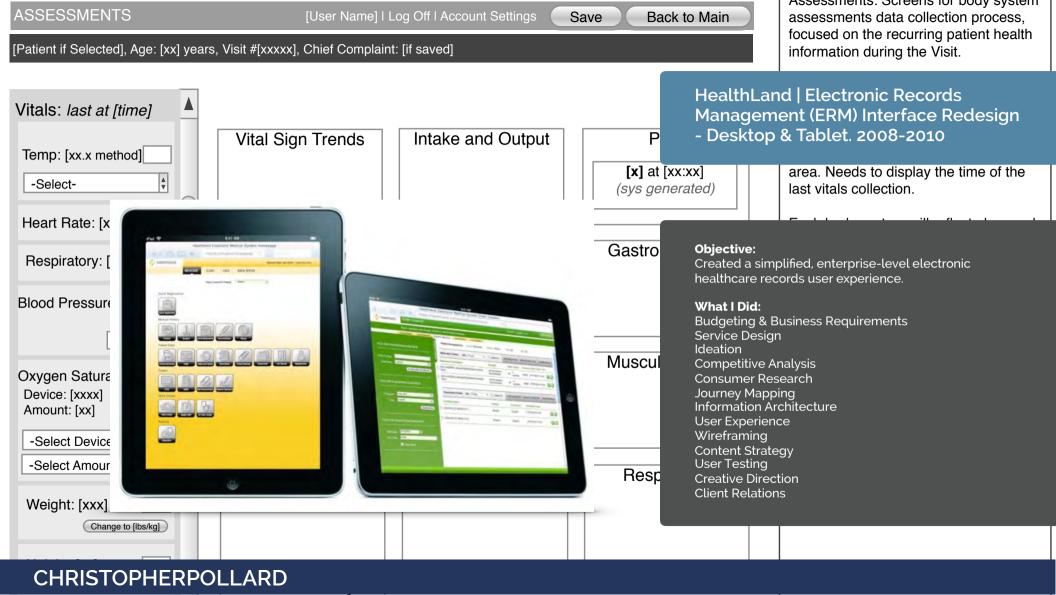




Title: UHC Navigation and Insurance Shopping Wireframe v15 20140916.graffle | Creator: Christopher Pollard | Modified: Wed Sep 17 2014 | Page 7/16







Proposed: Personalization Drives Layout

Layout is simple, flexible, driven by relevant, personal content and intended to solve as many member needs as possible right on the home page.

UnitedHealthcare | Portal Content Strategy. 2015

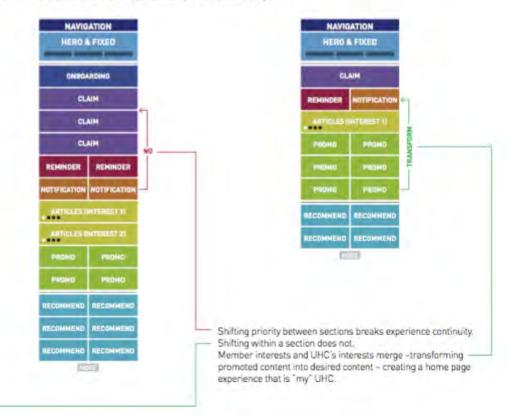


Objective:

Developed a system that integrated diverse sources of content into a simple, flexible member experience.

What I Did:

Service Design
Information Architecture
Consumer Research
Competitive Analysis
Journey Mapping
Content Strategy
User Testing
Client Presentation





Blogs

brand immediately evider online research

3M | Speciality Display & Privacy Trade Audience Research & Recommendations. 2013

WHO IS THE MOBILE WORKER?



SELENA

Sales Consultant at MLO, mid- to large-sized organization

Current: MLO

Previous: Sales assistant at other mid- to large-sized organization Education: BA from Midwestern private college

300+

Connections

Background

As sales consultant, Selena is responsible for skillfully and powerfully representing MLO and its products/services and for serving customers quickly and thoroughly, understanding their businesses and providing them with all the relevant information and support they need to make informed purchase decisions.

Whether generating leads, holding needs-assessment meetings with customers, conferring with her internal team or following up on customer requests, Selena is constantly on the go, making herself available to troubleshoot and to address questions and concerns, all the while advancing her personal goals as well as MLO's business goals.

She is particularly skilled at using current and advanced technologies to fulfill her responsibilities and is highly familiar with the range of available platforms.

s has really tion

and as long as I

can connect to the

tivity is much higher."

Recommendation



Peter Quinn Sales Manager

"I depend on Selena to answer questions and take action when I need it. She's always available and has the information that's critical to our

R

Researched the channel vertical to provide insights to discover new opportunities and better connect with key audiences.

What I Did:

Objective:

Stakeholder Interviews
Market Category Overview
Target Market Research
Competitive Analysis
Persona Development
Purchase Decision Mapping
Digital Strategy
Recommendations
Client Relations



Share





心 Download

SECURITY DETAIL: HD MONITORS



THE SMARTER WAY TO LOOK AT HD MONITORS

Sed auctor, leo sit amet ultrices tincidunt, erat nisi sollicitudin felis, et rutrum augue mi at nunc.

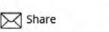
SELL SHEET







INFOGRAPHIC









Share



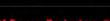
Download



TWITTER FEED @3MScreens



Protect your screen, then your web these 3 browser add-ons" via IT Ne



17 1



Want to know more about privacy?









4.0 Home Mobile

Insights

3M | Specialty Display Systems Channel Portal Experience. 2014

The "Log Out" link moves underneath the logo in the mobile view.

The sidebar is completely out of screen on the mobile version and

Objective:

Provided an education and marketing program for OEM and channel partners that increased awareness of 3M privacy filter solutions with relevant and engaging content and experiences.

What I Did:

Service Design Target Market Research Purchase Decision Mapping Digital Strategy Content Strategy Information Architecture Wireframe Creative Direction Strategic Recommendations

Client Presentation

Target observations

MINING SITE LEADERS

WHAT HE CARES ABOUT

Collaboration Industry expertise His team

WHAT HE WORRIES ABOUT

Safety
Operational continuity
Profitability
Public perceptions
External pressures



3M | Mining & Metallurgy Brand and Strategic Research & Recommendations. 2013

Less stress Peace of mind

Objective:

Developed a brand platform that positioned 3M as a thought leader, providing technology solutions for the mining industry.

What I Did:

Service Design
Ideation
Brand Research
Target Market Research
Journey Mapping
Competitive Analysis
Persona Development
Messaging
Strategic Recommendations
Client Relations

Based on analysis of Health & Wellness major content providers, none are making novel use of social media for customer support, yet



 Ten competitors look at their soci Experience Life | Digital & Audience Expansion Strategy. 2013-2014

 Almost all are utilizing major social media networks, but none are doing

anything differer social media.

- All competitors a Media channels
- This provides an Ultimate Softwarengagement wit without having textraordinary ef

Objective:

Provided competitive research and recommendations to leverage and integrate digital initiatives to increase awareness, reader engagement and loyalty.

What I Did:

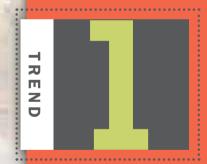
Client Relations

Service Design
Stakeholder Interviews
Consumer Research
Content Strategy
Digital Strategy
Social Media Strategy
Earn, Owned & Paid Media Strategy
Persona Development
Journey Mapping
Digital Media Audit
Competitive Analysis
Measurement
Recommendations

nextploration

2014-15 RETAIL TRENDS

Nextploration | Retail Trends -Thought-Leadership Report. 2014



Real-time Retail

Objective:

Created a future forward report that provided valuable retail thought leadership insights.

What I Did:

Ideation
Qualitative Research
Digital Strategy
Content Strategy
Creative Direction
Client Relations





CNN Grill | SXSW Content Strategy & Experience. 2012



Objective:

Created an experiential content strategy and designed an interactive digital experience to generate social media awareness and engagement.

What I Did:

Ideation
Information Architecture
Social Media Strategy
Content Strategy
Client Relations

CHRISTOPHERPOLLARD

Optimize Content for Consumption

Allianz Producer Education Content Strategy. 2014 re willing to spend. Then lead them deeper.

Objective:

Recommended a content development strategy that delivered financial education to a client network of independent brokers.

What I Did:

Innovation Sprint
Target Market Research
Competitive Analysis
Persona Development
Content Audit
Content Strategy
Digital Strategy
Recommendations
Client Relations

o posts, Quick facts

10-15 seconds

rm videos, info-graphics

30-90 seconds

n articles (blog/"LinkedIn" posts)

1-2 minutes

ers, brochures, webinars, podcasts

3-5+ minutes









MoneyGram | ICCC Cricket Bracket Facebook Fan Experience. 2012

Connect With The World ne Passion

Objective:

Create a unique fan engagement social experience that engaged fans across the globe.

What I Did:

Service Design Ideation Consumer Research Globalization Information Architecture Site Map Content Strategy Social Media Strategy Measurement

Client Relations



Search

Home Profile Account -



MoneyGram Mother's Day

Local Business · Dallas, Texas

MOM: THE ONE & ONLY

MADRE NO HAY MAS QUE UNA

CAST YOUR VOTE

SHARE YOUR STORY

READ MORE STORIES

MoneyGram | MotherGram Facebook Consumer Experience. 2013



Stories about the most extraordinary women we know; our moms













.

Maria

My mom is amazing. Sadly, my dad was not a good one but my mother made up for the both of them. She very brave and strong and raised fr of us like a champ. I remember whe i was five, being in an airport and



Mom: Maria

City: Madrid, Spain

Talent: She writes and tells great stories

Objective:

Created an engaging holiday social media experience that increased awareness and audience participation.

What I Did:

Service Design
Ideation
Consumer Research
Globalization
Information Architecture
Site Map
Content Strategy
Social Media Strategy
Measurement
Client Relations

LIKE THIS STORY?



Submitted by:

Thank you for the opportunity

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